



30 EIM YEARS

100 EIM PARTNERS AROUND THE WORLD

30,000 SENIOR MANAGERS AVAILABLE

10,000 SUCCESSFUL PROJECTS

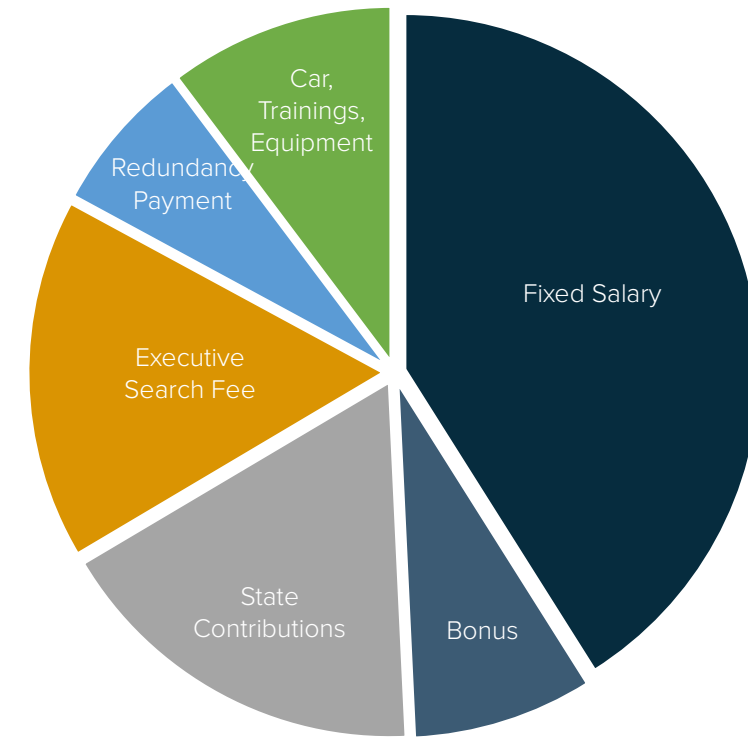
30 YEARS OF EXPERIENCE

25 OFFICES WORLDWIDE

#oneEIM

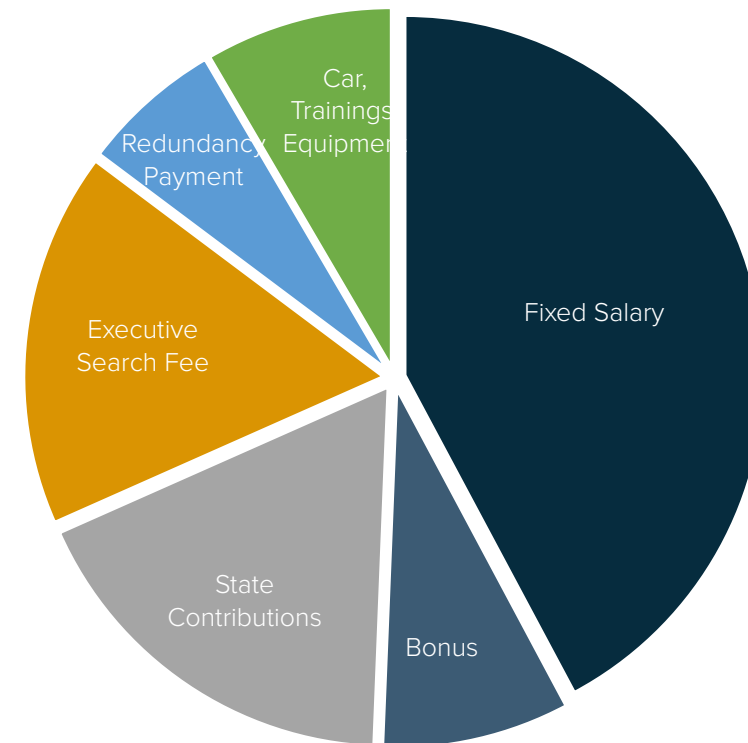
The real costs of a permanent employee

Fixed Salary	60,000
Bonus	12,000
State Contributions	25,200
Executive Search Fee	24,000
Redundancy Payment	10,000
Car, Trainings, Equipment	15,000
Total	146,200



146,200 EUR / 220 DAYS = 650 EUR PER DAY

Fixed Salary	100,000
Bonus	20,000
State Contributions	42,000
Executive Search Fee	40,000
Redundancy Payment	15,000
Car, Trainings, Equipment	20,000
Total	237,000



237,000 EUR / 220 DAYS = 1,077 EUR PER DAY

A year has on average 250 working days.
After deducting 6 weeks for holidays, and assuming no illness or other circumstances.

Executive Interim Management

Is a rapid provision of a business solution by an independent senior level executive, or a complete team over a **defined period of time**.

Executive Interim Manager

Is a senior executive person with **high qualifications and extensive professional experience** gained from several high-level management positions.

Executive Interim Manager can be engaged by a company **within days** for a defined period of time to **solve a specific business problem** or lead the company through a transformation.

- payment for each day is variable
- no redundancy payments
- no termination periods
- no labor unions
- no politics
- just focus on solutions



Permanent vs Interim manager

PERMANENT MANAGER

An employee with own, often hidden agenda.
Looking for a long term job security. Strongly involved in politics.

AVAILABILITY

3-6 months executive search
6-12 months termination period

FIT TO COMPLY WITH THE CULTURE

selected to stay long term with the company

EXPERIENCE AND SKILLSET

70-80% fit for the position
A compromise solution between the salary, availability and qualification

IMPACT

on-boarding, training, socialising, usually performs after 12 months

COSTS

public & private holidays, company car, trainings, ITC equipment
hiring fee, redundancy payments, social security

LEGAL FRAMEWORK

labour contract, trade unions, labour law, long termination negotiations

INTERIM MANAGER

An independent provider of a management solution who delivers value to a client, not just complies with the job description.

AVAILABILITY

Presentation within 48 hours
Availability within days

FIT TO COMPLY WITH THE MISSION

selected to perform specific mission or set of tasks

EXPERIENCE AND SKILLSET

over-experienced with a successful track record from previous missions

IMPACT

an interim hits the ground running and starts delivering value from the day 1

COSTS

transparent costs based on mandays actually worked

LEGAL FRAMEWORK

Flexible B2B commercial contract

EIM Solutions Through People



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Bohuslav Lipovsky

Managing Partner of the CEE office, Bohuslav leads companies and their managers through complex changes resulting from crisis, restructuring or acquisitions. Before joining EIM he worked as CFO and CEO on the European level for MAN Truck & Bus, Lafarge, and has led several turnaround projects in the CEE region. Having started his career with KPMG, he is a chartered accountant (UK) and a management accountant (USA). He also acts as an investment committee member of a 1bnEur fund of funds in the CEE region. Bohuslav speaks fluently several European languages.



4 is the average number of days we presents suitable candidates

99% of interim mandates are filled

30,000 senior managers in the EIM Nurtured Knowledge Community

10,000 assignments carried out worldwide



AMSTERDAM
BARCELONA
BEIJING
BRATISLAVA
BRUSSELS
BUDAPEST
BRUSSELS
HONG KONG
ISTANBUL
LONDON
LOS ANGELES
MADRID
MELBOURNE
MILAN
MUMBAI
MUNICH
NEW YORK
PARIS
PRAGUE
SAO PAULO
SHANGHAI
STOCKHOLM
SYDNEY
WARSAW
ZUG

